



Gerardo Aguinis serves as principal—East Region at The Zall Company. He has 20 years' experience working with startups and multinational corporations in the United States and Latin America.



Gerardo Aguinis

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Mr. Aguinis assists retailers with store development goals, and shopping center owners with maximizing project exposure and profitability. His clients range from developers and investment firms, to top retailers such as Williams-Sonoma, Modern Mexican Restaurants and Destination Maternity. Prior to The Zall Company, Mr. Aguinis held management positions at Sanyo Electric Co., American Express, Gartner Consulting, and Telecom Argentina Stet-France Telecom.

Born in Argentina, he is fluent in Spanish, English and Portuguese, enabling him to provide in-depth services to Latin American retailers entering the U.S. market. He holds BS and MS degrees in industrial engineering from the University of Buenos Aires and an MBA from the University of Colorado.

PAST/PRESENT CLIENT RELATIONSHIPS

Landlords/Developers

The Great Mall of the Bay Area, Milpitas, CA; Foothills Mall, Tucson, AZ; Country Club Plaza, Sacramento, CA; River City Marketplace, Jacksonville, FL; and Northfield at Stapleton, Denver, CO

Tenants

Williams-Sonoma, West Elm, Modern Mexican Restaurants (La Sandia), Destination Maternity, Shiekh Shoes, Takken Shoes, and Fashion Day Spa

HISTORY

2002–present, The Zall Company, Denver, CO
Gartner Consulting, Boulder, CO
Telecom Argentina Stet-France Telecom, Buenos Aires, Argentina
Sanyo Inc., Buenos Aires, Argentina
American Express, Buenos Aires, Argentina

EDUCATION

BS and MS in Industrial Engineering, University of Buenos Aires
MBA, University of Colorado

LICENSES

Real Estate Broker: Colorado, Florida

AFFILIATIONS

International Council of Shopping Centers (ICSC)